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Is the Gasoline Tax Regressive in the Twenty-first Century?

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Jordi J. Teixidó and Stefano F. Verde

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## **Abstract**

Poterba (1991a) has much influenced the literature on the distributional effects of carbon pricing. The gist of Poterba's study is that the distributional incidence of energy/environmental taxes across households is better appreciated if the relative tax burdens are measured against total expenditure instead of annual income. Interpreted as a proxy for lifetime income, total expenditure is more stable over time. As a result, the incidence of energy price increases is less regressive than when annual income is used. This outcome is often taken to lessen the relevance of equity concerns regarding carbon pricing. Almost twenty-five years after Poterba (1991a), Piketty (2014) revived the idea that wealth is a dimension of economic welfare constituting an increasingly important source of inequality. We show that omitting wealth in measuring ability to pay means underestimating the regressivity of carbon pricing and its inequity towards younger people. Using household-level data and statistical matching, we revisit Poterba's application and compare the distributional incidence of the US federal gasoline tax for different measures of ability to pay: total expenditure, income and wealth-adjusted income.

# **Keywords**

Gasoline tax, Carbon pricing, Wealth, Distributional effects, Inequality.

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# 1. Introduction

The idea of taxing fossil fuels in proportion to their carbon content goes back as far as the 1970s, when the threat of anthropogenic climate change started to be recognized<sup>1</sup>. In 1990, Finland was the first country to introduce a carbon tax, followed shortly after by the Netherlands, Sweden and Norway. Today carbon pricing, whether in the form of carbon taxes or cap-and-trade systems, is in force in several countries, but overall is far from being sufficiently diffuse or deep to significantly improve the prospects of climate change. Global greenhouse gas (GHG) emissions have been rising steadily since the industrial revolution and will continue to do so unless counteracting policies are ramped up. In this respect, a change of gear is at last in prospect. An intensification of mitigation policies around the world should materialize under the framework recently set out by the Paris Agreement<sup>2</sup>. Accordingly, in the next few years carbon pricing is expected to become more widespread and deeper than it is currently.

Most economists favour carbon pricing in that it is a cost-effective approach to reducing GHG emissions (Baumol and Oates, 1971). Nevertheless, carbon pricing in the real world is not popular or easy to implement. For carbon pricing to be politically sustainable, its side effects need to be effectively managed<sup>3</sup>. By raising the cost of energy, unilateral carbon pricing can be detrimental to the international competitiveness of domestic energy-intensive firms. At the same time, inasmuch as energy goods are a necessity in households' consumption<sup>4</sup>, carbon pricing tends to affect the poor more than the wealthy in relative terms. That is, it tends to be regressive. The revenues generated by carbon pricing, be they the yield of a carbon tax or of the auctions of emission allowances under a cap-and-trade system, could be used to at least partially offset these undesirable effects. Though this is easier said than done<sup>5</sup>, the deeper the level of carbon pricing, the more critical it is that both the competitiveness and distributional issues are properly addressed.

This paper offers a new perspective and new empirical evidence on the distributional incidence of gasoline taxes and, by extension, of carbon pricing across households. Specifically, it fills a gap in the literature by considering wealth as a dimension of economic welfare additional to income. This innovation provides us with a more accurate representation of reality, in which the wealth owned by a person, or a household, contributes to her ability to pay (taxes). In this sense, ignoring wealth is an omission that alters the portrait of distributional effects, as wealth is both more concentrated than

<sup>&</sup>lt;sup>1</sup> See, for example, the early contributions of Nordhaus (1977a, 1977b), among the first proponents of carbon taxation.

<sup>&</sup>lt;sup>2</sup> The Paris Agreement is the international agreement, under the United Nations Framework Convention on Climate Change, dealing with climate mitigation, adaptation and finance, starting in the year 2020.

<sup>&</sup>lt;sup>3</sup> Moreover, a growing literature deals with the public's cognitive difficulties and worldviews that hinder its adoption. Drews and van den Bergh (2015) provide a comprehensive literature review on the determinants of public support for climate policies.

<sup>&</sup>lt;sup>4</sup> In the developed economies, the income elasticity of energy demand is typically smaller than 1.

<sup>&</sup>lt;sup>5</sup> Earmarking is somewhat infrequent and unpopular among economists, as it generally means foregoing alternative more efficient uses of the revenues.

income and imperfectly correlated with income. This issue appears to be increasingly relevant in light of Thomas Piketty's warning, in his *Capital in the twenty-first century* (Piketty, 2014), that wealth concentrations have been rising and may well continue to rise unless corrective policies are undertaken.

While taking wealth into account is generally desirable for the completeness of any equity assessment, it is particularly opportune in relation to carbon pricing. This is the case for different reasons. First, carbon pricing without a redistributive mechanism linked to it effectively amounts to financing a public good, namely climate stability, through regressive taxation. Consequently, it often encounters strong resistance motivated by equity concerns. Second, the need to reduce GHG emissions and the related commitment of the Paris Agreement, suggest that carbon pricing will become deeper in the near future. Third, following James Poterba's work in this field (1989, 1991a, 1991b), a significant proportion of the literature concludes by playing down the relevance of the distributional effects of carbon pricing. This outcome stems from specific methodological choices, notably that of considering (expected) lifetime ability to pay instead of (observable) current ability to pay.

Using household-level data from the 2012 round of the US Consumer Expenditure Survey (CE) and from the 2013 Survey of Consumer Finances (SCF), we revisit Poterba's 1991 seminal paper "Is the gasoline tax regressive?" (Poterba, 1991a). Poterba's analysis is extended, empirically, by imputing observed wealth in the SCF to households in the CE and, theoretically, by considering wealth as one dimension of economic welfare and, hence, as a complementary measure of ability to pay. Based on annual gasoline expenditure, we estimate the economic burden of the federal gasoline tax (\$0.184/gallon) relative to three alternative measures of ability to pay: a) annual total expenditure, as a proxy for lifetime income (Poterba's approach), b) annual income and c) annual wealth-adjusted income, which is annual income augmented with a wealth annuity. The analysis of the results consists in the comparison of the three measurements of the relative tax burdens, first, across the respective distributions of ability to pay measures and, then, across the distribution of the head of household's age. The correlation between wealth and age, due to the first accumulating over time, indeed implies that the distributional incidence of carbon pricing across age groups changes depending on whether wealth is considered. Considerations about intergenerational equity are relevant to climate policy given the difference between the young and the elderly in both the responsibilities for causing climate change and the related costs faced in prospect.

The rest of the paper is organized as follows. Section 2 reviews the relevant literature. Section 3 explains why wealth should be considered in this context. Section 4 derives and compares the distributional incidence of the US federal gasoline tax according to alternative measures of ability to pay. Section 5 concludes.

# 2. Literature review

The connections between gasoline taxation and carbon pricing are such that our analysis while dealing with the former can also be relevant to the latter. Focusing on gasoline taxes simplifies the analysis in terms of data, methodology and assumptions, while being sufficient to identify the role of wealth in the equity assessment of any policies affecting energy prices.

Aside from the substitution between motor fuels with different carbon content (principally gasoline and auto diesel), studying the economic effects of gasoline taxes is effectively equivalent to studying the effects of carbon pricing in the road transportation sector. A second connection between gasoline taxes and carbon pricing concerns the relative degree of regressivity. Price increases in motor fuels are typically less regressive than price increases in home fuels (principally electricity and natural gas), as the demand for the first is more income elastic than that for the second (e.g., Barker and Köhler, 1998; Tiezzi, 2005; Callan *et al.*, 2009; Ekins *et al.*, 2011; Hassett *et al.*, 2012; Kosonen, 2014; Flues and Thomas, 2015; Verde and Pazienza, 2016). As a result, gasoline taxes are usually less regressive than carbon pricing when this is operating in other sectors of the economy, notably electricity generation and the residential sector.

The following literature review focuses on the methodological aspects most relevant to our analysis. It first covers the empirical studies on gasoline taxes and, subsequently, those on carbon pricing.

#### 2.1 The distributional incidence of gasoline taxes

The empirical literature on the distributional incidence of gasoline taxes largely uses household survey data to estimate tax burdens or welfare effects across income levels or socio-demographic characteristics. The frameworks used are either static or allow for demand response to price changes, often within demand system models estimated under separable utility assumptions. In the applications to developed economies, gasoline taxes are found to be regressive to varying degrees or approximately proportional, in this case often with middle-income households bearing the heaviest burdens<sup>6</sup>. Importantly, however, the results are not independent from the choices made concerning the methodology. As noted by Sterner (2012a), at least two types of choice can affect the distributional outcome significantly. One concerns the inclusion or exclusion of the households that do not own any vehicles. Since most of these households are at the bottom of the income distribution, their inclusion (exclusion) in the calculations results in a less (more) regressive outcome. The second choice concerns the variable measuring the ability to pay or, rather, the time horizon over which the ability to pay is valued. This is typically the present or, in an ex-ante perspective, a person's lifetime. The longer the time horizon, the less variable is the distribution of economic welfare, due to both earnings patterns over time and income mobility, so gasoline taxes are less regressive over a lifetime. For a

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<sup>&</sup>lt;sup>6</sup> In developing economies, gasoline taxes are generally progressive (Sterner, 2012a).

number of countries, Sterner (2012b) contrasts the different distributional incidence of the same gasoline taxes obtained using the current ability to pay approach and the lifetime approach.

The present paper deals with the implications of the second choice above. In addressing this question, we are not the first to take a critical stance: Chernick and Reschovsky (1992, 1997, 2000) were the first, but also the last as far as we are aware. They brought arguments and evidence that fundamentally question James Poterba's lifetime approach to estimating the distributional incidence of gasoline taxes (Poterba, 1991a) and carbon taxes (Poterba, 1991b). Poterba's approach, which leads to the conclusion that these taxes are not regressive over a lifetime, consists in the use of current total expenditure as a proxy for lifetime income and, therefore, as a measure of lifetime ability to pay. Chernick and Reschovsky point out that this approach, which emanates from Milton Friedman's permanent income theory of consumption (Friedman, 1957) and the companion life-cycle model of saving (Ando and Modigliani, 1963), rests on a set of very strong assumptions, namely: a) income mobility is very high; b) gasoline consumption decisions are made on the basis of lifetime income; and c) total consumption is a constant fraction of lifetime income. Using longitudinal data, they test Poterba's results by deriving the incidence of the US gasoline tax over an 11-year period, finding that the gasoline tax burdens are in fact only slightly less regressive than annual burdens. The authors emphasize that the main reason for the similarity of annual and intermediate-run burdens is the limited degree of income mobility.

In spite of Chernick and Reschovsky's analysis and findings, many subsequent studies assess the distributional incidence of gasoline taxes and carbon taxes using Poterba's lifetime approach. Only few take the lifetime perspective while applying more sophisticated approaches than Poterba's, including notably Fullerton and Rogers (1993) and Bull *et al.* (1994). Both the frequent lack of income data (or of sufficiently good quality income data) in household surveys and its computational simplicity, may at least partly explain the fortune of Poterba's approach as reflected in the number of its followers.

## 2.2 The distributional incidence of carbon pricing

The literature on the distributional effects of carbon pricing is methodologically more diverse than that on gasoline taxes. This is the case because carbon pricing can cover an area of the economy that is broader than the transportation sector. Accordingly, economy-wide models are often used: usually either computable general equilibrium (CGE) models or macroeconometric models (occasionally combined with microsimulation models). The advantage of using these models for distributional analysis is that secondary and general equilibrium effects are taken into account. The CGE literature, in particular, stresses the capability of these models to capture the distributional effects of carbon pricing occurring through both the uses side of income, i.e. consumption and savings, as well as the sources side of income, i.e. the returns to labour, capital and the other primary factors. The distributional incidence of carbon pricing is thus given by the sum of the effects unfolding over the

two sides of income, which in turn depend on the use of the revenues generated by carbon pricing ("revenue recycling") and the (related) impact on the economy. Over time, progressive sources-of-income effects may partially or even entirely offset the regressive uses-of-income effects typically captured by partial equilibrium models. Rausch *et al.* (2011) and Dissou and Siddiqui (2015) illustrate this type of CGE result.

The CGE literature also stresses the efficiency-equity trade-off between alternative uses of the revenues generated by carbon pricing. Namely, the redistributive options tackle the regressive distributional effects, but not the efficiency loss of the economy due to carbon pricing. Vice versa, through the reduction of distortionary taxes, typically on labour or capital, the efficiency revenue recycling options tackle the economy's efficiency loss, but not the distributional effects. This trade-off relates to our analysis in that underestimating regressivity makes efficiency-enhancing tax cuts unduly more attractive relative to the redistributive alternatives.

# 3. Why considering wealth

In official statistics, annual income is the standard measure of ability to pay used to determine the degree of tax progressivity or regressivity. However, we have just seen that alternative measures of ability to pay are considered in the empirical literature. Notably, estimated lifetime income measuring lifetime ability to pay is often used to determine the lifetime distributional incidence of gasoline taxes or carbon pricing. Fullerton and Rogers (1991), who are among the most prominent proponents of the lifetime perspective, argue that policymakers should be concerned with "short run equity" as well as "long run equity": "the fairness of a tax should be evaluated both on how current taxes reflect current ability to pay and on how lifetime taxes reflect lifetime ability to pay".

The central argument of the present paper is that considering wealth as a complementary measure of ability to pay constitutes an improvement on the use of sole annual income and, all the more so, of lifetime income. In contrast with Fullerton and Rogers' point above, short run equity and long run equity are not equivalent or equally relevant. The two concepts fundamentally differ in that the first is observable while the second can only be predicted. As far as equity judgments are concerned, realised outcomes matter, while predicted outcomes do not matter as much. Second, the lifetime perspective necessarily rests on a set of assumptions which affect the reliability of the results. Nonetheless, the lifetime results are often presented as lessening the relevance of equity concerns regarding carbon pricing (e.g., Hassett *et al.*, 2009; Sterner, 2012a, 2012b; Kosonen, 2014; Mathur and Morris, 2014; Parry, 2015; Williams, 2016). This takes us a step away from the reality of the equity problem. There is in fact greater urgency for the measurement of ability to pay to be extended "in perimeter", by considering wealth, rather than in time, as with the lifetime perspective. The present section elaborates on these points.

#### 3.1 Ex post equity versus ex ante equity (or short run equity versus long run equity)

The lifetime perspective in evaluating the distributional incidence of gasoline taxes and carbon pricing, and of all taxes in general, implies that interpersonal comparisons are based on expected lifetime ability to pay as opposed to observed current ability to pay. Yet, because expectations may obviously not be what occurs, people normally make equity judgments based on observed welfare differentials. For the same reason, welfare programs are calibrated based on observed welfare differentials, not expected ones. As Warren (1980) points out, expectations are central to the economic theory concerned with the making of rational choices ex ante; but fairness in taxation should depend – and indeed does depend, in the real world – on outcomes, not expectations.

We thus find the lifetime studies of interest for the analytical insights that they offer, but not as much for the utility of the related policy implications. By contrast, considering wealth in measuring current ability to pay is an innovation that provides us with a better representation of reality. This is because wealth is a dimension of economic welfare (see below) and people internalize observed wealth differentials (just like income or consumption differentials) in making equity judgments. Nevertheless, as it stands, the literature on the distributional incidence of gasoline taxes and carbon pricing ignores wealth altogether.

#### 3.2 Wealth as a dimension of economic welfare

Which, among income, consumption and wealth, should be targeted by direct taxation is a question long debated by economists. The matter is complex because it relates to philosophical views as well as both economic and practical considerations. Related to this question, there now seems to be general agreement that income, consumption and wealth capture different dimensions of a person's economic welfare. The Commission on the Measurement of Economic Performance and Social Progress, a.k.a. the Stiglitz-Sen-Fitoussi (SSF) Commission, recommended in its final report that income, consumption and wealth be considered together to measure economic welfare and, therefore, to measure ability to pay (Stiglitz *et al.*, 2009). In the same document, the use of the three indicators is explained as follows:

"Income flows are an important gauge for the standard of living, but in the end it is consumption and consumption possibilities over time that matter. The time dimension brings in wealth. A low-income household with above-average wealth is better off than a low income household without wealth. The existence of wealth is also one reason why income and consumption are not necessarily equal: for a given income, consumption can be raised by running down assets or by increasing debt, and consumption can be reduced by saving and adding to assets. For this reason, wealth is an important indicator of the sustainability of actual consumption."

About forty-years before the SFF Commission, Weisbrod and Hansen (1968) were the first to study the implications of considering wealth (or net worth) as a store of potential consumption and, therefore, of economic welfare. The authors devised a method whereby income and wealth are combined into a single indicator of economic welfare. They then explored the implications of using the income-wealth indicator ("wealth-adjusted income", as we call it below) for the assessment of economic inequality, including tax progressivity and regressivity, and for the prediction of consumption behaviour. The key element of the authors' analysis is the imperfect correlation between income and wealth, which means that households' welfare ranking is different depending on whether income or the income-wealth indicator is used. Weisbrod and Hansen's income-wealth indicator was refined and integrated in the Levy Institute Measure of Economic Well-being (LIMEW) (Wolff *et al.*, 2007), from which our application below borrows some methodological aspects.

### 3.3 Wealth inequality and carbon pricing: "the elephant in the room"

It is a well-known fact that the distribution of income and the distribution of wealth differ significantly, the latter being more concentrated than the former. In *Capital in the twenty-first century*, Piketty (2014) examines the evolution of the two distributions, primarily in Europe and in the US, since before the nineteenth century. While wealth concentrations are much lower today than at the peak, in the years preceding World War I, one of Piketty's main conclusions is that very high wealth concentrations may characterise the economy of the twenty-first century. The last four decades have indeed seen a positive trend in wealth concentrations over time, especially in the US, which may well continue if certain conditions persist. In this context, taking wealth into account – to evaluate people's welfare and to address distributional issues – is all the more desirable. Yet, to date annual income remains the only measure used for such purposes.

The utility of considering wealth is general, in the sense that it would benefit any type of assessment concerning economic equity. However, we deem it to be particularly relevant for appreciating and, thereby, for dealing with the opposition to carbon pricing motivated by equity concerns. First, one needs to recall that the ultimate purpose of carbon pricing is to maintain a stable climate, which is a (global) public good. Second, everyone supports public goods as long as their cost is shared in a way that is perceived as fair. Indeed, it is difficult to imagine that no opposition would arise to a public good being financed through regressive taxation. Though never clearly acknowledged, as far as we are aware, carbon pricing without a redistributive mechanism linked to it effectively corresponds to this type of setting <sup>7</sup>. Considering wealth in evaluating economic welfare is therefore all the more desirable in relation to carbon pricing. Adapting a figurative expression, if wealth is the elephant in the room that somehow goes unnoticed, carbon pricing as a public good problem makes the room smaller: so the elephant is even bigger in relative terms.

<sup>&</sup>lt;sup>7</sup> The provision of public goods is usually financed through the general tax system, which in the modern fiscal state is not regressive.

# 4. The distributional incidence of the US gasoline tax

In the US, three tax layers apply to the consumption of gasoline and auto diesel, namely, federal taxes, State taxes and local taxes. The federal tax rate on gasoline is currently 0.184 \$/gallon and has not changed since 2006. The federal tax rate on auto diesel is 0.244 \$/gallon. State and local taxes can differ significantly across the country and, as compared with the federal taxes, are more frequently subject to revisions. In recent years, growing concerns related to declining fiscal revenues and high CO<sub>2</sub> emissions meant that the option of raising gasoline taxes has received increasing consideration in the public policy debate. However, raising gasoline taxes is still anything but a popular measure, all the more so in an economy heavily dependent on private transportation.

Using data referring to the year 2012, we derive the distributional incidence of the US federal gasoline tax across households. The purpose of the analysis is to show the implications of using different ability to pay measures for the resulting distributional incidence. Bringing in wealth as a measure of ability to pay complementary to income is our contribution to the literature, which results in a more accurate rendering of the distributional incidence. The first part of this section is devoted to *a*) the data work for imputing wealth to the households in our sample and *b*) the assumptions made for determining wealth-adjusted income. The second part deals with the differences in distribution between the alternative ability to pay measures. The third part examines the respective differences in distributional incidence both across welfare levels and the head of household's age.

#### 4.1 Data

Our analysis is based on household-level data from the 2012 round of the US Consumption Expenditure Survey (CE). Our sample consists of 2,179 households, those for whom annual expenditure could be derived<sup>8</sup>. Developed by the Bureau of Labor Statistics (BLS), the CE is the most comprehensive data source on US households' consumption choices, including information on expenditure, income and socio-demographics<sup>9</sup>. The CE serves well the purpose of our study, as is the case for most of the closely related US literature.

Crucially, however, the CE does not contain information (or, rather, not sufficiently accurate information) on households' wealth. To overcome this limitation, we use statistical matching (aka data fusion) whereby household-level information on wealth is imported from the US Survey of Consumer Finances (SCF) into our CE sample. After performing the statistical matching, we follow Wolff *et al.* (2005, 2007) and Wolff and Zacharias (2009) in developing an indicator of economic well-being which aptly combines households' income and wealth. This indicator, measuring what is hereafter referred to as wealth-adjusted income, allows us to assess the distributional incidence of the gasoline tax taking the wealth dimension of a household's ability to pay into account. The three

<sup>&</sup>lt;sup>8</sup> In the 2012 round of the CE, this is the number of households with four quarterly interviews.

<sup>&</sup>lt;sup>9</sup> The BLS uses the CE to periodically revise the expenditure weights of the Consumer Price Index.

measures of ability to pay, namely income, total expenditure and wealth-adjusted income, are flow variables directly comparable to one another.

#### 4.1.1 Statistical matching

The purpose of statistical matching is to obtain joint information on the not jointly observed variables (D'Orazio *et al.*, 2006). The most common setting is that of two surveys drawn from the same population and sharing a set of common variables, **X**, typically socio-demographic variables, but not other variables, Y and Z, whose relationship is of interest. In practice, we use statistical matching to assign specific households' observed wealth in the SCF sample to the households in our CE sample. The imputation of wealth is based on the relationships between the common variables (**X**) and both wealth (Y) and gasoline expenditure (Z). The resulting fused dataset is the initial CE sample (which includes information on gasoline expenditure) augmented with imputed wealth.

After harmonizing the variables shared by the two surveys, only those with similar empirical distributions in the two datasets and, also, statistically associated with both wealth and gasoline expenditure in the donor and recipient datasets, respectively, are selected as matching variables (D'Orazio *et al.*, 2006). These turn out to be the following: household income, housing tenure, age of the reference person, her education level, her marital status and her employer type. Propensity score matching (Rässler, 2002) is then used to assign observed wealth in the SCF to each household in the CE dataset. Propensity scores are derived based on the matching variables above and the Mahalonobis distance function is applied to pair households across the two datasets. The resulting fused dataset satisfactorily meets the standard validity requirements of statistical matching (Rässler, 2002, 2004). More details on the matching procedure are provided in Section A of the Appendix.

# 4.1.2 Measuring wealth-adjusted income

Annual income is the sum of labour income (wages and salaries) and property income (interests, dividends and rents). Wealth is, by contrast, a stock variable, here defined as "net worth": the current value of all marketable or fungible assets less the current value of all debts. Following Wolff and Zacharias (2009), we consider only assets that can be readily converted to cash, and so converted into potential consumption, without compromising current consumption. Accordingly, consumer durable goods, future social security benefits and future retirement benefits from defined-benefit private pensions are not included. To combine wealth and income into a single ability to pay measure, wealth as just defined needs to be converted into a flow variable. It is converted into a stream of constant annual payments (annuities) covering the expected remaining life of the head of household or of the younger spouse if there is one 10. Basically, wealth is spread evenly over time such that its stock is

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<sup>&</sup>lt;sup>10</sup> Together with age, we take into account gender differences in life expectancy. Life expectancy estimates are taken from Arias (2015).

exhausted at the end of the given expected lifetime. Wealth-adjusted income is then the sum of annual income and a single wealth annuity.

The wealth annuities have two main components corresponding to home and non-home assets. The first component is an imputed rent for owner-occupied housing. The second is derived based on a weighted average of historical rates of return on different types of assets. Table 1 shows summary statistics of households' (imputed) assets and liabilities per adult equivalent<sup>11</sup> in the fused dataset<sup>12</sup>.

Table 1 – Net worth (per adult equivalent) and its composition.

|                          | Mean    | Std. Dev. | Min      | Max       | Mean share of Net worth | Ownership<br>rates <sup>a</sup> |
|--------------------------|---------|-----------|----------|-----------|-------------------------|---------------------------------|
| Net worth                | 217,293 | 413,973   | -242,446 | 3,446,505 | 100%                    | 100%                            |
| Assets                   |         |           |          |           |                         |                                 |
| Owner-occupied housing   | 108,533 | 151,996   | 0        | 2,500,000 | 50%                     | 70%                             |
| Real estate and business | 49,184  | 203,522   | -78,000  | 2,894,000 | 23%                     | 28%                             |
| Liquid assets            | 23,510  | 59,821    | 0        | 815,000   | 11%                     | 94%                             |
| Financial assets         | 27,502  | 113,193   | 0        | 1,764,000 | 13%                     | 33%                             |
| Retirement assets        | 54,562  | 149,937   | 0        | 2,123,001 | 25%                     | 50%                             |
| Debts                    |         |           |          |           |                         |                                 |
| Mortgage debt            | 37,897  | 69,116    | 0        | 890,666   | 17%                     | 44%                             |
| Other debt               | 8,103   | 19,928    | 0        | 450,000   | 4%                      | 61%                             |

a.: Percentage of households owning the asset.

Housing is a universal need and home ownership frees the owner from the obligation of paying a rent, leaving an equivalent amount of financial resources for other uses. The rent imputed to the households owning their home is calculated by multiplying the value of the given dwelling by the US ratio of (imputed) rent-to-home value for owner-occupied homes. Formally, the imputed rent of household i is  $IR_i = h_i *(IR/H)$ , where  $h_i$  is the value of the dwelling, while IR and H are the country-level sums of the imputed rents and values, respectively, of owner-occupied homes<sup>13</sup>. The 2012 US rent-to-home ratio (IR/H) is 5.7% and, on average,  $IR_i$  makes up 8.9% of wealth-adjusted income (Table 2).

The non-home component of the wealth annuity is derived by updating and applying the return rates used by Wolff and Zacharias (2009) (see Table B1, in the Appendix). We use average return rates calculated over the period 1972-2012<sup>14</sup>. As these rates already include both capital gains and any

<sup>&</sup>lt;sup>11</sup> The new OECD equivalence scale is used, in which the head of household weighs 1, all other household members aged over 13 weigh 0.5 each, and those under 14 weigh 0.3 each.

<sup>&</sup>lt;sup>12</sup> Sampling weights are applied in all the calculations presented in this paper (including summary statistics).

The 2012 value of IR is taken from the National Income and Product Accounts, Table 7.12, Line 154 (Bureau of Economic Analysis, 2015). The 2012 value of H is taken from the Federal Reserve's (2012) Flow of Funds Accounts

<sup>&</sup>lt;sup>14</sup> The data on return rates are from the Federal Reserve's (2012) Flow of Funds Accounts (see Appendix C).

income the assets may generate, property income is subtracted from household annual income to avoid double counting.

Table 2 – Composition of wealth-adjusted income.

| Variable                | Mean  | Std. Dev. | Median |
|-------------------------|-------|-----------|--------|
| Income                  | 79.1% | 22.8      | 84.3%  |
| Property income         | -1.3% | 9.8       | -0.0%  |
| Wealth annuity          | 22.1% | 21.5      | 16.4%  |
| Non-home wealth annuity | 13.1% | 18.0      | 5.2%   |
| Home-wealth annuity     | 8.9%  | 10.5      | 6.9%   |

#### 4.2 Differences between the distributions of alternative ability to pay measures

For a household, or an individual, the relative burden of the gasoline tax is given by the tax payment embedded in her gasoline expenditure relative to her ability to pay. In the literature, the denominator of this ratio is either annual income or annual total expenditure as a proxy for lifetime income. We consider wealth as an additional dimension of economic welfare. Since wealth is a stock variable, while both income and total expenditure are flows, wealth-adjusted income (rather than wealth) is the third alternative measure of ability to pay directly comparable to the others. The distribution of the relative tax burden across households is clearly dependent on that of the variable at the denominator: the more uneven (dispersed) the distribution of the ability to pay measure, the more uneven the distribution of the relative tax burden too. Moreover, to the extent that the different measures of ability to pay are imperfectly correlated with one another, the ranking of households by tax burden will also depend on which measure of ability to pay is used.

## 4.2.1 Differences in distribution and households' ranking

With reference to the fused dataset, Table 3 reports descriptive statistics of the sample distributions of a) annual income, b) annual total expenditure, c) wealth and d) wealth-adjusted income, all of which are expressed in per adult equivalent terms. While the median of total expenditure is not much smaller than that of income, the distance widens for the upper parts of the two distributions, as one would expect. The distribution of wealth exhibits negative values up to around the  $10^{th}$  percentile, it becomes positive and rapidly increases thereafter.

The skewness statistics indicate that the distribution of wealth is the most asymmetric, as being more positively skewed than those of income and especially of total expenditure. The kurtosis statistics tell us that the distribution of wealth is also that with the heaviest tails (relative to the rest of the distribution). We can then deduce that the wealth distribution has a longer right tale. This is reflected in the higher concentration of wealth as measured by the Gini coefficient and pictured in Figure 1.

Table 3 – Distributions of Net worth and ability to pay measures (per adult equivalent).

|                             | Net worth | Income  | Total expenditure | Wealth-adj.<br>income |
|-----------------------------|-----------|---------|-------------------|-----------------------|
| 1 <sup>st</sup> percentile  | -45,740   | 1,629   | 6,538             | 3,016                 |
| 5 <sup>th</sup> percentile  | -14,497   | 7,064   | 9,739             | 8,382                 |
| 10 <sup>th</sup> percentile | -5,252    | 10,000  | 11,636            | 11,764                |
| 25 <sup>th</sup> percentile | 967       | 17,680  | 17,045            | 22,314                |
| 50 <sup>th</sup> percentile | 57,666    | 31,481  | 26,416            | 42,110                |
| 75 <sup>th</sup> percentile | 241,866   | 53,199  | 39,569            | 77,375                |
| 90 <sup>th</sup> percentile | 617,200   | 85,833  | 56,644            | 134,699               |
| 95 <sup>th</sup> percentile | 1,035,670 | 110,528 | 71,688            | 192,688               |
| 99 <sup>th</sup> percentile | 2,033,803 | 213,486 | 111,197           | 320,233               |
| Mean                        | 217,293   | 42,392  | 31,613            | 61,356                |
| Std. Dev.                   | 413,937   | 39,594  | 21,167            | 62,166                |
| CV                          | 1.91      | 0.93    | 0.67              | 1.01                  |
| Kurtosis                    | 18.66     | 14.16   | 11.27             | 11.31                 |
| Skewness                    | 3.50      | 2.74    | 2.15              | 2.49                  |
| Gini coefficient            | 0.76      | 0.44    | 0.34              | 0.47                  |

As the Gini indices show, despite wealth being highly concentrated, wealth-adjusted income is only slightly more concentrated than income. Wolff *et al.* (2009) explain that there are two reasons for the small difference, in terms of concentration, between the two variables. First, household income and wealth are not perfectly correlated, so that there are households with low income but high wealth and also with high income but low wealth. Second, the annuity payments are limited in size relative to annual income, the former making up on average 22% of the latter (Table 2). As a result, the inclusion of wealth annuities in augmented income does not alter the overall distribution of income very much.

In principle, alternative ability to pay measures may have equally shaped distributions but entirely different ranking of the statistical units, which are households in our case. In general, the weaker is the correlation between the two variables, the greater is this type of mismatch. Table 4 illustrates the frequency of these changes in households' ranking when switching from one measure of ability to pay to another.

Figure 1 – Lorenz curves of ability-to-pay measures.

For each of the five pairs of distributions, the rows indicate the shares of total households falling in the same quintiles of the two distributions (in which case the quintile change is equal to 0) or in quintiles that are one to four quintiles apart (in which case the quintile change ranges between -1 and -4 and between +1 and +4). In the first column, the comparison of income vs total expenditure shows that only 46% of all households are equally positioned in the two distributions. The negative values (-1 to -4) correspond to the households that are relatively richer in total expenditure than in income: they add up to 25% of all households; and vice versa for the positive values (1 to 4). The mismatch is slightly more frequent in the comparison of total expenditure vs wealth-adjusted income (second column), while it is clearly less frequent in that of income vs wealth-adjusted income (third column)<sup>15</sup>.

<sup>&</sup>lt;sup>15</sup> The mismatch is much more pronounced in the comparisons of both total expenditure and income vs wealth (fourth and fifth column, respectively).

Table 4 – Frequency of changes in quintile ranking (%).

| Change in quintile | Income<br>vs<br>Tot. exp. | Tot. exp.<br>vs<br>Wealth-adj.<br>income | Income<br>vs<br>Wealth-adj.<br>income | Tot. exp. vs Net worth | Income<br>vs<br>Net worth |
|--------------------|---------------------------|------------------------------------------|---------------------------------------|------------------------|---------------------------|
| -4                 | 0.5                       | 0.4                                      | 0.5                                   | 0.9                    | 1.1                       |
| -3                 | 2.0                       | 1.7                                      | 0.8                                   | 4.1                    | 3.7                       |
| -2                 | 5.6                       | 5.2                                      | 2.1                                   | 10.9                   | 9.7                       |
| -1                 | 16.7                      | 20.3                                     | 10.7                                  | 20.3                   | 20.0                      |
| 0                  | 46.3                      | 45.2                                     | 67.2                                  | 30.6                   | 32.2                      |
| 1                  | 23.0                      | 19.6                                     | 18.6                                  | 17.3                   | 18.9                      |
| 2                  | 5.2                       | 5.7                                      | 0.2                                   | 9.7                    | 8.4                       |
| 3                  | 0.6                       | 1.6                                      | 0.1                                   | 4.1                    | 4.3                       |
| 4                  | 0.1                       | 0.4                                      | 0.0                                   | 2.2                    | 1.6                       |
| Total              | 100.0                     | 100.0                                    | 100.0                                 | 100.0                  | 100.0                     |
| Correlation        | 0.72                      | 0.66                                     | 0.88                                  | 0.34                   | 0.42                      |

### 4.2.2 Differences across age groups

For the simple reason that people accumulate wealth over time, taking wealth into account in determining ability to pay has a disequalizing effect over households' age dimension. To examine this aspect, we have partitioned our sample into seven groups according to the age of the head of household (Table 5).

Table 5 - Frequency distribution of households by head of household's age.

| Age group     | < 25 | 25-34 | 35-44 | 45-54 | 55-64 | 65-74 | > 74 |
|---------------|------|-------|-------|-------|-------|-------|------|
| Frequency (%) | 3.5  | 13.0  | 17.2  | 20.7  | 20.0  | 14.4  | 11.3 |

The top graph in Figure 2 shows median wealth per adult equivalent by the head of household's age group. The pattern of median wealth across age groups is very clear. The wealth owned by the median household in the top age group, 75-89 years old, is about ten times that of the median household in the 35-44 year-old group. The difference is even more striking if the comparison is made with the two youngest groups; or if cumulated wealth over the three oldest groups is compared with that of the three youngest.

Median wealth by HoH's age 150 thousand US\$ 20 0 15-24 25-34 35-44 45-54 55-64 65-74 75-89 head of household's age Median Income, Tot. expend., Wealth adj. income by HoH's age 9 thousand US\$ 4 20 15-24 35-44 25-34 45-54 55-64 65-74 75-89 head of household's age income tot. expenditure wealth adj. income

Figure 2 – Wealth and ability to pay measures by head of household's age group.

The bottom graph in the same Figure shows the median values of the different ability to pay measures – income, total expenditure and wealth-adjusted income – by age group. When contrasting income and total expenditure, the most significant differences between the two are observed for the 45-54 and the 55-64 mid groups. The pattern of wealth-adjusted income is such that the difference of income or total expenditure tends to widen with the head of household's age. Thus, while for the youngest households, whether income, total expenditure or wealth-adjusted income is considered does not make much of a difference in absolute terms, it does make a difference for the more mature households. For these households, substantially higher levels of wealth-adjusted income relative to income or total expenditure mean that their ability to pay is significantly underestimated when using one of the two latter measures. Moreover, due again to the highly uneven distribution of wealth across age, ranking effects correlated with age stem from the inclusion of wealth in the measurement of ability to pay (see Figure C1, in the Appendix).

# 4.3 The distributional incidence of the gasoline tax by ability to pay measure

We now turn to examining the distributional incidence of the gasoline tax according to the measuring of ability to pay. We first focus on tax regressivity, which concerns the distributional incidence of the tax across levels of ability to pay. We then consider the distributional incidence of the gasoline tax across age groups.

## 4.3.1 The degree of tax regressivity

For a person or a household, the relative burden of a commodity tax is given by the ratio between the tax payment implicit in her consumption of the good and her ability to pay. The distribution of these burdens across levels of ability to pay determines the degree of regressivity, or progressivity, of the tax. If the tax under study is one already in force, as opposed to a hypothetical new tax or a tax increase (in these cases allowing for demand response is relevant), its degree of regressivity is very well proxied by the distribution of the ratio between expenditure on the given good and ability to pay. The graphs in Figure 3 show median gasoline expenditure as a proportion of the different ability to pay measures, by decile (of the corresponding variable measuring ability to pay).

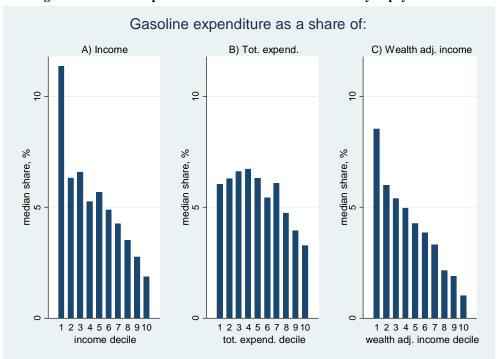


Figure 3 – Gasoline expenditure as a share of alternative ability to pay measures.

The median burden of the first decile is clearly highest (11.3%) when ability to pay is measured by income (A graph). The steep decline of the median burden across the income deciles suggests that the gasoline tax is highly regressive. The same conclusion applies when ability to pay is measured by wealth-adjusted income (C graph), but a more rigorous assessment will allow us to ascertain which of the two measures results in a more regressive outcome (see below). By contrast, the distributional incidence of the gasoline tax appears to be significantly less regressive when ability to pay is measured by total expenditure (B graph). As in most of the studies that use total expenditure as a

proxy for lifetime income, the gasoline tax is found to be progressive over the lower part of the total expenditure distribution and then to turn to regressive over the better-off deciles.

To quantify the degree of tax regressivity for the three alternative measures of ability to pay, we calculate the Suits index (Suits, 1977). To do this, we first derive each household's tax payment by dividing gasoline expenditure by the relevant average gasoline price  $^{16,17}$ . Analogous to the Gini index for its geometrical derivation, the Suits index, S, can take any value between +1 and -1, which correspond to the limiting cases of progressivity (the wealthiest bear the entire tax burden) and regressivity (the poorest bear the entire tax burden), respectively, and is equal to 0 in the case of perfect proportionality. Let y be the cumulative share of overall income, or total expenditure or wealth-adjusted income, and T the cumulative share of overall tax payments,

$$S = 1 - \frac{L}{K} = 1 - \frac{\int_0^{100} T(y)dy}{5000} \tag{1}$$

where L is the area under the Lorenz curve and K the area under the 45-degree line of proportionality  $(100 \times \frac{100}{2} = 5000)$ .

We find:  $S_I = -0.29$ ,  $S_C = -0.15$  and  $S_{WI} = -0.36$ , for income (I), total expenditure (C) and wealth-adjusted income (WI), respectively. The graph in Figure 4 contrasts the three Lorenz curves.

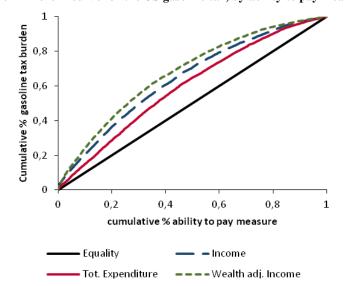


Figure 4 – Lorenz curve for the US gasoline tax, by ability to pay measure.

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<sup>&</sup>lt;sup>16</sup> We use monthly US average tax-inclusive gasoline prices published by the US Energy Information Administration.

<sup>&</sup>lt;sup>17</sup> Figure C2, in the Appendix, shows the median tax payment as a proportion of the alternative ability to pay measures, by decile.

Thus, the gasoline tax turns out to be more regressive if ability to pay is measured by wealth-adjusted income than if the same is measured by income. The difference is substantial, as it represents a 24% increase in regressivity. What is more, the difference is rather sizable, representing a 140% increase in regressivity, if the comparison is made with the outcome resulting from using total expenditure in the lifetime perspective.

# 4.3.2 The incidence of the tax across age groups

On average, households with a young or an elderly head of household consume less gasoline than those with a middle-aged head of household (see Figure C3, in the Appendix). At the same time, households of the latter type tend to exhibit greater ability to pay (Figure 2 above). However, we here examine how the incidence of the gasoline tax varies across age groups, depending on the measure of ability to pay alone.

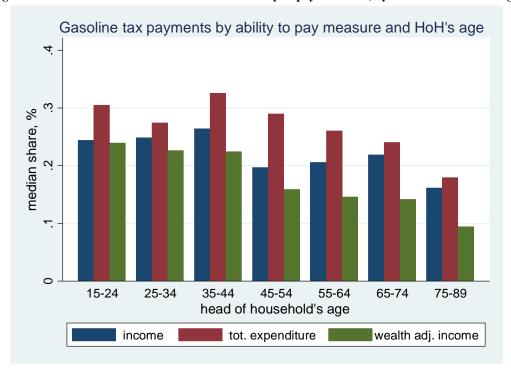


Figure 5 – Tax burdens as shares of alternative ability to pay measures, by head of household's age.

Figure 5 shows the relative tax burdens across age groups, by measure of ability to pay. The disequalizing effect of using total expenditure instead of income turns out to be somewhat limited. By contrast, when using wealth-adjusted income instead of income, (on average) older age groups systematically bear lower burdens than younger ones. This means that, in relative terms, the burdens borne by older (younger) households are overestimated (underestimated) if wealth is not considered in measuring ability to pay.

# 5. Conclusions

The literature on the distributional incidence of gasoline taxes, as well as of carbon pricing, ignores wealth as a dimension of economic welfare and, thus, as a component of ability to pay. With reference to the US gasoline tax, we show that this is an important omission, which results in a significant underestimation of both the regressivity of the tax and its inequity towards younger people. Taking wealth into account exacerbates the regressivity outcome because the distribution of wealth is much more concentrated than that of income, which is the standard measure of current ability to pay, and all the more so of total expenditure, often used as a proxy for lifetime ability to pay. Taking wealth into account also reveals that, in relative terms, younger people actually bear greater tax burdens than those resulting from using income or total expenditure as measures of ability to pay. This is the case because, on average, older people own more wealth.

These findings are relevant in light of the opposition to gasoline tax increases, or equally to the introduction or deepening of carbon pricing, motivated by the inequity of energy price increases. To be sure, to overcome this type of opposition, the distributional effects in question first need to be properly assessed. It will then be possible to address them through better calibrated redistributive measures. The relevance of our findings is further reinforced by the fact that a significant part of the literature draws conclusions pointing right in the opposite direction. Notably, the lifetime perspective taken by many empirical studies results in somewhat mitigated distributional effects, including, e.g., gasoline taxes turning from regressive to proportional. However, the utility of the policy implications that this type of result bears is questionable on different grounds. First, the lifetime perspective is flawed in that people make interpersonal welfare comparisons – and hence equity judgments – based on realised outcomes, not expectations. Welfare programs are indeed calibrated based on observed welfare differentials, not expected ones. Second, the strong assumptions underlying the lifetime approach affect the accuracy of the outcomes.

Our analysis ultimately indicates that, by not considering wealth, the existing literature on the distributional incidence of gasoline taxes and of carbon pricing is biased against the regressivity of such policies. Greater regressivity than that emerging from this literature may help explain why equity concerns are such a big issue in this domain. Of course this does not make the cost-effectiveness case for environmental policies that raise energy prices any less powerful. It does imply, however, that their distributional effects should not be underestimated and that appropriate redistributive measures should be foreseen for the same policies to be fair and, thus, ultimately to be politically sustainable.

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# **Appendix**

#### A. Propensity score matching

Among the statistical matching methods, the literature distinguishes between parametrical and non-parametrical approaches, both with their advantages and trade-offs. We here apply a mixed method which takes the best of both worlds: the parsimony of parametric methods and the robustness to misspecification of non-parametric techniques (D'Orazio *et al.*, 2006). Specifically, we perform a propensity score matching (PSM) as described in Rässler (2002).

Though originally developed as a method to infer causal effects (Rosenbaum and Rubin, 1983), the PSM is increasingly being used to integrate pairs of datasets (Eurostat, 2013; Tedeschi and Pisano, 2013; Kaplan and Turner, 2012; Baldini *et al.*, 2015). The PSM procedure consists of two steps. In the first step, a logit (or probit) model is fitted to a binary variable, D, indicating which of the two datasets an observation belongs to (e.g., D = 0 if observation i belongs to the donor dataset, D = 1 if i is from the recipient dataset). A set of selected variables, X, which are common to both datasets, are used as independent variables:

$$p_i = \Pr[D = 1 | X] = \frac{1}{1 + e^{-(\beta_0 + \beta_1 x_1 + \dots + \beta_k x_k)}}$$
(A1)

The propensity score (PS) is the predicted probability of an observation to belong to the recipient dataset – the CE sample in our case – conditional on  $\mathbf{X}$ . The second step consists in matching the observations according to their PS, so that each unit of the recipient dataset is paired to the observation in the donor dataset exhibiting the closest propensity score according to a chosen distance function.

In our application, each CE observation is matched with one SCF observation. The wealth observed on the latter is then imputed to the former. The size of the SCF sample (30,075 observations) is much larger than that of our CE sample (2,179), which benefits the efficiency of the matching. However, due to oversampling of wealthy households in the SCF (Kennickell, 2007), we follow Bostic *et al.* (2009) in dropping the top income decile in the SCF dataset. This results in the removal of the top 5% wealth values (268 observations) and 3 observations with negative wealth.

# A.1 Selection of the matching variables

The choice of the matching technique, such as the PSM, is only one of the steps required to integrate two datasets. The quality of the matching results is strongly dependent on the preliminary selection of the matching variables. These are a subset of the variables common to the two datasets (donor and recipient) selected based on both a) the similarity of their empirical distributions in the two datasets

and b) the strength of their statistical association with the variables whose relationship is of interest, which are wealth and gasoline expenditure in our case.

To verify the first requirement, the common variables need to be homogenous across datasets both in terms of definition and statistical content. Thus, unless they are already identically defined, they have to be re-coded to ensure that the information they bear is exactly the same. Table A1 lists the common variables that have been considered as candidate matching variables.

Table A1: Common variables CE-SCF considered for statistical matching.

| Characteristics of Reference<br>person and Spouse | Marital status, Sex reference person, Sex of spouse, age of reference person, age of spouse, race of the Reference Person, race of spouse, education of Ref. Person, education of Spouse, ref. Person self-employed, Spouse self-employed.       |
|---------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Economic Characteristics</b>                   | Family Income Before taxes, family Salaries, non-working group of ref. person (incnonw1_js), non-working group of spouse (incnonw2_js), hours worked in a week by ref., hours worked in a week by spouse, number autos, food at home, Food away. |
| House                                             | Home renter (CU tenure), Rent paid                                                                                                                                                                                                               |
| Household Structure                               | Family size, number of members under 18, number of members over 64.                                                                                                                                                                              |

As the two datasets are samples drawn from the same population, the common variables should be homogenous in their statistical content too. That is, they should exhibit similar marginal and conditional distributions (Leulescu and Agafitei, 2013). Only variables with sufficiently similar distributions in the two datasets can be used in the matching algorithm. Different approaches can be used to assess the degree of similarity between pairs of distributions, the most popular being the simple inspection of the frequency distributions and the more rigorous calculation of the Hellinger distance. The Hellinger distance (HD) ranges between 0 and 1, these extreme values corresponding to perfect similarity and total discrepancy, respectively. In the literature, HD = 0.05 is often taken as reference threshold. Figure A1 shows the HD results obtained for the CE-SCF common variables, while also highlighting those eventually selected as matching variables (see below). Tables comparing marginal and conditional distributions of the same variables across datasets are available from the authors upon request.

Food at home Food away Rent paid (grouped) Work status spouse (Incnonw2\_Js) Sex of spouse Age of spouse (groups) Age of reference person (groups) Hh. members over 64 Race of spouse Work status ref. Person (incnonw1 is) Marital status Reference Person Race of the Reference Person Education of Spouse Home renter (CU tenure) Hours worked in a week by ret. Num auto Never married (marital status d5) Family size Family Salaries Family Income Before taxes Married (marital status d1) Hh. members under 18 Assoc. Degree ref. Person (Educ d5) Hours worked in a week by spouse Widowed (marital status d2)

Figure A1. Hellinger Distances for common variables

The second requirement for a matching variable is to be statistically associated with both the variable of interest in the donor dataset, Y (wealth), and the variable of interest in the recipient dataset, Z (gasoline expenditure). After separately regressing Y and Z against the common variables, only those with sufficiently low HD (ideally below the 0.05 standard threshold) and, at the same time, showing significant explanatory power are selected as matching variables. To get plausible estimates of the (unobserved) joint distribution of Y and Z, strong explanatory power of the matching variables X is indeed critical<sup>18</sup>. In our application, the set of selected matching variables (i.e., those used in the logit model of the PSM) is narrowed down to: household income, housing tenure, age of the reference person, her education level, her marital status and her employer type.

0.05

0.1

# A.2 Matching results

High School ref. Person (Educ d3) Separated (marital status d4) Education of Ref. Person

Divorced (marital status d3)

9 to 11 years of school ref. Person (Educ d2)

Self employed spouse (incomey2\_js)
No school ref. Person (Educ d0)
1 to 8 years of school ref. Person (Fduc d1)
Self employed ref. Person (incomey1\_js)
Bachelor Degree ref. Person (Educ d6)

Postgrad. Professional deg. ref. Person (Educ d7) Some College ref. Person (Educ d4) Sex reference person

Once the matching variables have been selected, different matching algorithms can be considered. The choice of the matching algorithm is based on the quality of the resulting matching. This is usually

<sup>&</sup>lt;sup>18</sup> If the matching variables have strong statistical association both with Y and Z, the fundamental assumption of conditional independence between Y and Z (conditional on  $\mathbf{X}$ ) is easier to hold. If so, inference concerning the actually unobserved association is valid (Rässler, 2004).

assessed by three increasingly demanding criteria concerning the similarity between the distribution of the observed target variable (here, wealth) in the donor dataset and that of its imputed counterpart in the fused dataset. With reference to the target variable and the matching variables, the three criteria concern the preservation of i) the marginal and conditional distributions, ii) the correlation structure, and iii) the joint distribution (Rässler, 2004). In our application, while different matching methods perform similarly in terms of wealth's marginal and conditional distributions, the Mahalanobis metric (Leuven and Sianesi, 2003) outperform with respect to the other two more stringent criteria. Overall, the quality of the matching is deemed satisfactory.

#### (i) Marginal and conditional distributions

The HD between observed wealth in the SCF dataset and imputed wealth in the fused dataset is equal to 0.05, indicating only a small discrepancy. Table A2 contrasts the respective marginal distributions. The similarity between the two distributions is also illustrated with the Q-Q plot and the histogram in Figure A2 (top and bottom graph, respectively).

Table A2. Comparison of wealth distribution between CE and SCF after matching

| wealth cutoff | SCF       | Obs.   | (%)   | CE        | Obs.  | (%)   | mean diff. | Diff/SCF(%) |
|---------------|-----------|--------|-------|-----------|-------|-------|------------|-------------|
| -366360-      | -58,418   | 1,209  | 5.10% | -59,147   | 74    | 3.40% | 729        | -1%         |
| -18550-       | -8,800    | 1,195  | 5.10% | -8,965    | 92    | 4.20% | 166        | -2%         |
| -2420-        | -406      | 1,184  | 5.00% | -313      | 102   | 4.70% | -93        | 23%         |
| 330-          | 1,979     | 1,203  | 5.10% | 2,159     | 83    | 3.80% | -180       | -9%         |
| 3810-         | 5,733     | 1,185  | 5.00% | 5,480     | 95    | 4.40% | 253        | 4%          |
| 8100-         | 10,276    | 1,199  | 5.10% | 10,234    | 89    | 4.10% | 42         | 0%          |
| 13260-        | 17,165    | 1,182  | 5.00% | 17,174    | 97    | 4.50% | -9         | 0%          |
| 21800-        | 28,447    | 1,186  | 5.00% | 28,109    | 111   | 5.10% | 338        | 1%          |
| 35790-        | 45,522    | 1,164  | 4.90% | 45,822    | 119   | 5.50% | -300       | -1%         |
| 56900-        | 68,947    | 1,178  | 5.00% | 69,256    | 111   | 5.10% | -309       | 0%          |
| 82110-        | 97,772    | 1,156  | 4.90% | 98,056    | 129   | 5.90% | -284       | 0%          |
| 115140-       | 136,502   | 1,149  | 4.90% | 135,499   | 135   | 6.20% | 1,003      | 1%          |
| 159900-       | 185,634   | 1,162  | 4.90% | 186,981   | 126   | 5.80% | -1,347     | -1%         |
| 213600-       | 246,228   | 1,163  | 4.90% | 248,734   | 120   | 5.50% | -2,507     | -1%         |
| 282400-       | 331,172   | 1,166  | 5.00% | 331,306   | 122   | 5.60% | -134       | 0%          |
| 387900-       | 450,216   | 1,167  | 5.00% | 459,489   | 117   | 5.40% | -9,273     | -2%         |
| 530800-       | 632,371   | 1,168  | 5.00% | 629,761   | 120   | 5.50% | 2,610      | 0%          |
| 735250-       | 886,546   | 1,169  | 5.00% | 876,751   | 117   | 5.40% | 9,794      | 1%          |
| 1063300-      | 1,361,926 | 1,163  | 4.90% | 1,364,345 | 123   | 5.60% | -2,420     | 0%          |
| 1780000-      | 2,537,842 | 1,189  | 5.10% | 2,596,898 | 97    | 4.50% | -59,056    | -2%         |
| Total         |           | 23,537 | 100%  |           | 2,179 | 100%  |            |             |
| Skewness      | 2.7       |        |       | 2.72      |       |       | -0.02      | -1%         |
| Kurtosis      | 10.71     |        |       | 11.12     |       |       | -0.41      | -4%         |
| Gini          | 0.75      |        |       | 0.72      |       |       | 0.03       | 4%          |
| Theil (0)     | 1.52      |        |       | 1.33      |       |       | 0.19       | 13%         |
| Theil (1)     | 0.91      |        |       | 0.84      |       |       | 0.07       | 8%          |

Figure A2. Wealth distribution in SCF and CE

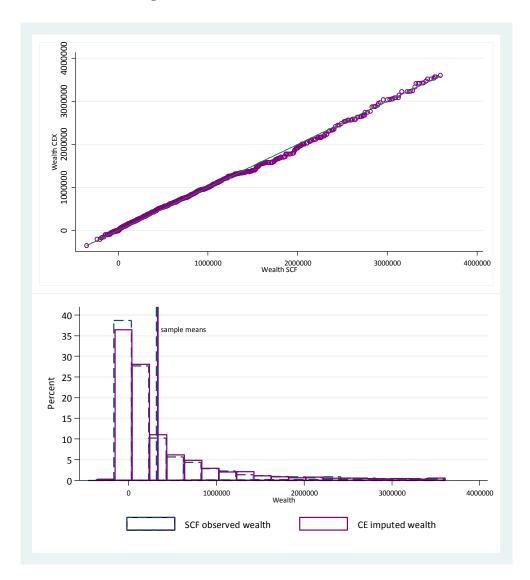


Figure A3 contrasts the conditional distributions of observed wealth and imputed wealth in the donor dataset and in the fused dataset, respectively, against some matching variables. The conditional distributions in the first dataset are generally well preserved in the second.

1.0e+06 1.0e+06 500000 500000 0 Owned Rented Married Divorced Separated Never married 1.0e+06 1.0e+06 500000 500000 Working Retired Other Non White White 1.0e+06 500000 1.0e+06 500000 mean of wealth (SCF) mean of wealth (CE)

Figure A3. Conditional distribution of Wealth before and after fusion.

Moreover, Table A3 contrasts the composition of observed wealth and that of imputed wealth. Again, the main distributional characteristics are maintained after the matching. Thus, the relative importance of the different wealth components (as well as the respective ownership rates) is similar in the donor and in the fused dataset.

Table A3. Wealth components in imputed CE and observed SCF

| Variable           | Mean     |      |          |        | Std. I  | Ownership rates |      |      |
|--------------------|----------|------|----------|--------|---------|-----------------|------|------|
|                    | CE       |      | SCF      | I.     | CE      | SCF             | CE   | SCF  |
| Net Worth          | 217,293  | 100% | 236,08   | 9 100% | 413,974 | 473,921         | 100% | 100% |
| Assets             |          |      |          |        |         |                 |      |      |
| Owner-occup. house | 108,533  | 50%  | 140,82   | 0 60%  | 151,996 | 200,514         | 68%  | 61%  |
| Real estate and    |          |      |          |        |         |                 |      |      |
| business           | 49,185   | 23%  | 50,80    | 3 22%  | 203,522 | 207,561         | 27%  | 30%  |
| Liquid assets      | 23,511   | 11%  | 25,78    | 5 11%  | 59,821  | 72,965          | 93%  | 92%  |
| Financial assets   | 27,502   | 13%  | 33,09    | 5 14%  | 113,194 | 147,581         | 33%  | 32%  |
| Retirement assets  | 54,563   | 25%  | 61,78    | 1 26%  | 149,937 | 167,384         | 50%  | 48%  |
| Debts              |          |      |          |        |         |                 |      |      |
| Mortgage debt      | - 37,897 | -17% | - 61,870 | 0 -26% | 69,117  | 11,398          | 42%  | 41%  |
| Other debt         | - 8,104  | -4%  | - 14,32  | 5 -6%  | 19,929  | 28,702          | 60%  | 63%  |

Note: values with sampling weights . a. Ownership rates refer to the percentage of households that actually own the given asset.

#### (ii) Correlation structure

The second, more demanding assessment criterion concerns the preservation, after the matching, of the correlation structure of wealth and the matching variables. Accordingly, Table A4 contrasts the relevant correlation matrices in the donor dataset (observed wealth) and in the fused dataset (imputed wealth). No major differences are observed.

Table A4. Correlation structure between common variables in both SCF and CEX after fusion

| Table A4. Corre                    | lation sti | ucture be      | tween co.     | Self.        | 11abics 1    | in both     | sq.         | iiu CEA      | arter re     | 151011      |       |        |
|------------------------------------|------------|----------------|---------------|--------------|--------------|-------------|-------------|--------------|--------------|-------------|-------|--------|
|                                    | Ln         | Ln (F.         | Sq.           | Empl.<br>Ref | House        | Age         | age         | No<br>school | Some<br>Coll | Bach.<br>D. | Doot  |        |
| In(notworth)                       | (netw.)    | Income)        | Income        | Kei          | tenure       | ref.        | ref.        | SCHOOL       | Con          | Д.          | Post. | marit. |
| ln(networth)                       |            | 1.00           |               |              |              |             |             |              |              |             |       |        |
| In(Family Income Before taxes)     | 0.59       | 1.00           | 1.00          |              |              |             |             |              |              |             |       |        |
| Squared Family Income Before taxes | 0.35       | 0.58           | 1.00          |              |              |             |             |              |              |             |       |        |
| Self employed Ref.                 | -0.10      | 0.18           | -0.01         | 1.00         |              |             |             |              |              |             |       |        |
| House tenure                       | -0.58      | -0.32          | -0.17         | 0.11         | 1.00         |             |             |              |              |             |       |        |
| Age Ref. Person                    | 0.32       | -0.02          | -0.01         | -0.46        | -0.32        | 1.00        |             |              |              |             |       |        |
| Squared Age Ref. Person            | 0.29       | -0.07          | -0.04         | -0.48        | -0.29        | 0.98        | 1.00        |              |              |             |       |        |
| No school                          | -0.03      | -0.05          | -0.02         | 0.01         | 0.02         | 0.01        | 0.01        | 1.00         |              |             |       |        |
| Some College                       | -0.08      | -0.10          | -0.09         | 0.01         | 0.08         | -0.05       | -0.04       | -0.02        | 1.00         |             |       |        |
| Bach. Degree                       | 0.22       | 0.22           | 0.13          | 0.04         | -0.10        | -0.03       | -0.04       | -0.02        | -0.23        | 1.00        |       |        |
| Postgrad.                          | 0.29       | 0.33           | 0.26          | 0.04         | -0.12        | 0.02        | 0.00        | -0.02        | -0.19        | -0.21       | 1.00  |        |
| marital st. separated              | -0.15      | -0.13          | -0.04         | 0.01         | 0.12         | -0.05       | -0.06       | -0.01        | 0.03         | -0.04       | -0.06 | 1.00   |
|                                    |            |                |               | Self.        |              |             | sq.         |              |              |             |       |        |
|                                    | Ln (netw.) | Ln (F. Income) | Sq.<br>Income | Empl.<br>Ref | House tenure | Age<br>ref. | age<br>ref. | No<br>school | Some<br>Coll | Bach.<br>D. | Post. | marit. |
| ln(networth)                       | 1.00       |                |               |              |              |             |             |              |              |             |       |        |
| ln(Family Income Before taxes)     | 0.46       | 1.00           |               |              |              |             |             |              |              |             |       |        |
| Squared Family Income Before taxes | 0.33       | 0.56           | 1.00          |              |              |             |             |              |              |             |       |        |
| Self employed Ref.                 | -0.03      | 0.36           | 0.14          | 1.00         |              |             |             |              |              |             |       |        |
| House tenure                       | -0.54      | -0.24          | -0.16         | 0.04         | 1.00         |             |             |              |              |             |       |        |
| Age Ref. Person                    | 0.23       | -0.20          | -0.07         | -0.54        | -0.20        | 1.00        |             |              |              |             |       |        |
| Squared Age Ref. Person            | 0.20       | -0.23          | -0.10         | -0.56        | -0.17        | 0.99        | 1.00        |              |              |             |       |        |
| No school                          | -0.08      | -0.05          | -0.02         | -0.04        | 0.04         | 0.04        | 0.04        | 1.00         |              |             |       |        |
| Some College                       | -0.03      | -0.03          | -0.06         | 0.02         | 0.07         | -0.04       | -0.04       | -0.02        | 1.00         |             |       |        |
| Bach. Degree                       | 0.19       | 0.21           | 0.16          | 0.13         | -0.10        | -0.10       | -0.11       | -0.03        | -0.23        | 1.00        |       |        |
|                                    | Ì          |                |               |              |              |             |             |              |              |             |       |        |
| Postgrad.                          | 0.26       | 0.23           | 0.23          | 0.04         | -0.07        | 0.04        | 0.03        | -0.02        | -0.18        | -0.19       | 1.00  |        |

## (iii) Joint distribution

Finally, the similarity of the joint distributions of wealth and the matching variables is assessed by regressing observed wealth and imputed wealth, in the respective datasets, against the matching variables. The statistical significance of the difference between the two sets of coefficients is then evaluated by means of a Hausman test. Table A5 shows the estimated coefficients of the two wealth

functions as well as the outcome of the Hausman test. With reference to the latter, both at the .01 and .05 significance level, we fail to reject the null hypothesis that the coefficients are not systematically different. This result further validates the reliability of the matching performed.

Table A5. Hausman test on wealth function between observed and fused wealth.

| Dep. Variable: ln(Wealth)               | (b)        | (B)            | (b-B)      |          |
|-----------------------------------------|------------|----------------|------------|----------|
|                                         | Fused (CE) | Observed (SCF) | Difference | S.E.     |
| Family Income Before taxes              | 0.000022   | 0.000021       | 0.000001   | 0.000001 |
| Squared Family Income Before taxes      | 0.000000   | 0.000000       | 0.000000   | 0.000000 |
| Self employed Ref.                      | -0.198223  | -0.162168      | -0.036055  | 0.081554 |
| House tenure                            | -1.842897  | -1.721890      | -0.121007  | 0.081784 |
| Age Ref. Person                         | 0.016197   | 0.023399       | -0.007203  | 0.011739 |
| Squared Age Ref. Person                 | 0.000106   | 0.000054       | 0.000052   | 0.000106 |
| No school                               | -1.943236  | -0.259389      | -1.683847  | 0.615699 |
| Some College                            | 0.436587   | 0.380951       | 0.055636   | 0.089805 |
| Bach. Degree                            | 0.744419   | 0.828986       | -0.084567  | 0.089676 |
| Postgrad.                               | 1.010688   | 0.901698       | 0.108991   | 0.107256 |
| marital st. separated                   | -0.755710  | -0.532961      | -0.222750  | 0.250013 |
|                                         |            |                |            |          |
| $chi2(8) = (b-B)'[(V_b-V_B)^{-1}](b-B)$ | 14.390     |                |            |          |
| Prob>chi2                               | 0.072      |                |            |          |

Notes: Ho: difference in coefficients not systematic.

# B. Rates of return on different assets

Table B1. Long term average rates of return (non-home wealth)

|                          | Asset return rate * |
|--------------------------|---------------------|
| Assets                   |                     |
| Real estate and business | 2.54                |
| Liquid assets            | 0.61                |
| Financial assets         | 3.03                |
| Retirement assets        | 2.79                |
| Debts                    |                     |
| Mortgage debt            | -3.81               |
| Other debt               | -3.81               |

Notes: Deflated values. These return rates consist in an updated version of those in Wolff and Zacharias (2009).

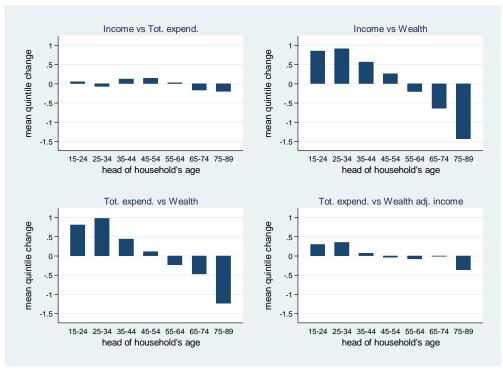


Figure C1 - Changes in quintile ranking by head of household's age group.



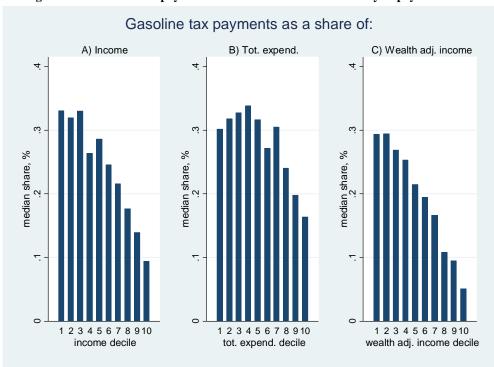


Figure C3 – Annual gasoline expenditure per adult equivalent by head of household's age group.

