

The single market

Alison J. Harcourt and Claudio M. Radaelli

Abstract

The single market is the core business of the EU (Pelkmans, 2016). It is a project where policy and politics meet. In terms of policy, the single market has been developed around the goal of achieving freedom of free movement in relation to goods, capital, services, and people. This has implied an extension of the original core of the single market to a full range of policy domains, most recently the digital dimension of an integrated market. In terms of politics, over the years the single market has exposed the differences among Member States on models of capitalism and regulation, as well as the tension between integration as pursued by the European Commission and the protection of national sovereignty in key policy domains. Policies to complete the single market have also raised concerns and political contestation in civil societies and political parties – the debate on the vision, achievements and limits of single market has gradually become more politicized.

We review the evolution of the single market project, discuss its achievements, present the innovations brought about by the digital single market, and provide a compass to read analytically this governance architecture of markets. We conclude that the single market will remain a formidable lens to capture the achievements as well as the legitimacy of the integration project.

keywords

Courts, Digital Single Market, European Union, Governance, Regulation, Single Market

Introduction

The single market, a governance architecture accompanied by the Commission's executive power in competition policy, is the cornerstone of European integration. Since the early days of integration in the 1950s, the building blocks of what was then a Community of six Member States were identified in the elimination of barriers to market competition and monopolistic conditions, legal measures to prevent distortions to the free operation of markets (such as the harmonization of legislation), and a robust competition policy with executive power bestowed on the European Commission. With some exceptions, the governance architecture of the single market extends to Iceland, Liechtenstein, Norway (via the European Economic Area) and Switzerland (via bilateral agreements).¹

The single market has always had a double political valence. One is in terms of the direction of integration and the role of the Commission in furthering integration. The agenda of deepening and completing the single market has allowed the Commission to expand its regulatory tasks in a number of policy domains. After the crisis of the sovereign debt in the euro area, some authors have cautioned about how much the single market regulatory creep or opportunism of the Commission can achieve today (Camisão and Guimareas 2017). However, the current agenda for the digital single market signals a re-formulation of the Commission's ambition, rather than stalemate or retreat.

The other is about the political contestation of single market, often fuelled either by fears of welfare national regimes being gradually eroded by the 'EU regulatory state' (Majone 1994), or sheer economic nationalism – or both, with odd coalitions of actors attacking market integration in this or that sector with different motivations. In this chapter, we review the evolution of the single market project (with some but limited references to competition policy), discuss its achievements, look at the innovations brought about by the digital single market, and provide a compass to read analytically this governance architecture of markets.

A bit of history

The Treaty of Rome, signed in 1957, enshrined the ambitious goal of creating a robust common market. Four freedoms that define free movement in relation to goods, capital, people and the freedom to establish and provide services.

This goal has been pursued with a two-pronged approach. First, the elimination of custom duties and barriers to mutual trade and a common tariff on trade with countries *outside* the European Community. Second, the freedom of movement *inside* the single market.

Thus, since its inception the single market had an internal dimension as well as an external dimension. The projection outside the European Union (EU) has over the decades become the basis for the formidable presence of today's EU of 27 Member States in international trade and global regulatory standard setting. Indeed, Anu Bradford's 'Brussels-effect' (2020) and Chad Damro's 'market power Europe' (Damro 2012) point to the external reach of the single market. EU internal regulations and competition policy have shaped the international business and trade

¹ On Brexit and the single market, see the special issue of *Oxford Review of Economic Policy* (vol.38:1) and the introduction by Christopher Adam (2022).

environment in areas as diverse as consumer health, environmental standards, anti-trust, and data privacy.²

However, how deep freedom of movement *inside* the single market should go has been an element of controversy. This is because, as the original European Community expanded to accommodate different models of capitalism, the heterogeneity of preferences about the exact equilibrium between public intervention and market forces has increased.

Politically, socially and culturally, freedom of movement has salience and effects that are not the same across the Member States. In relation to this, Egan (2020) describes the single market as ‘incomplete contract’ (Egan 2020). Let us explain why, by taking a rapid historical excursus. To begin with, the removal of tariff barriers has proved simpler than the removal of non-tariff barriers, covering a huge range of national product regulations, licenses, public purchasing rules (Egan 2001; Vogel 1995). Often presented as legitimate public concerns (as, for instance, alcohol monopoly presented as necessary to protect health), non-tariff barriers have unleashed their own political struggles, involving pressure groups, governments, courts and public opinion (Vogel 1995; Ugland 2003). Crucial sectors like the postal service and gas were given special protection because of the argument of ‘universal service provision’. A classic example of this provision can be seen in the 2002 Universal Service Directive which mandates that emergency services can be accessed uniformly throughout the EU by dialling 112. It was only through the combined operation of competition policy, court decisions and pressure from the Commission that the utilities were gradually liberalized and harmonisation took place.

Further, moving goods and migrant workers in a EU of six in need of, among other human resources, Italian miners migrating into Belgium, meant that the single market needed at least an embryonic social policy to allow labour markets to work across nations. Capital market liberalization (articles 63 to 66 of the Treaty on the Functioning of the European Union) was not to be achieved in one day – in fact, the First Capital Directive of 1960 had limited reach. It was only in 1988 that the free movement of capital made a genuine leap forward, but also creating worries that, without EU direct corporate tax coordination, there would have been harmful tax competition. In 2020, the Commission was still in the process of moving forward, this time with the Capital Markets Union – significantly the official website of the Commission talks about *building* a single market for capital, sixty years after the first legislative measures.³ The four freedoms left for a long time a gap in the area of direct taxation. Over the decades, as market integration proceeded, the lack of EU rules and/or EU common standards to define and tax cross-border savings and corporate profits has been detrimental to the single market. Before the 1990s, little was done in the domain of direct corporate taxation (Radaelli 1997; Radaelli 1999). In December 2021, following an international agreement in the Organisation for Economic Cooperation and Development (OECD) - G20⁴, the Commission proposed a directive on minimum effective corporate tax rate for the global activities of corporations.

What about the free movement of people? The free movement of workers of the 1950s and 1960s, historically, did not have the same political salience witnessed after the Eastern

² However, looking at four preferential trade agreements (PTAs), Young (2015) shows that PTAs have achieved (limited) convergence around international standards, not around EU standards. Moreover, Young argues that at least in these four cases the EU has not even tried to export its rules, possibly worried that an aggressive position would have damaged agreements that benefit European firms.

³ https://ec.europa.eu/info/business-economy-euro/growth-and-investment/capital-markets-union_en

⁴ The OECD/G20 Inclusive Framework reached an agreement among 137 countries on minimum taxation of the profits of multinational corporations and the (partial) re-allocation of taxing rights.

enlargements of 2004 and 2007, the same ambition of mutual recognition of diplomas, and freedom to provide services – three dimensions where progress has taken time. No-one could have envisaged that European integration would have led to single market considerations applying to sport policy (see Parrish 2003 on how this discussion emerged).

Politicization

From the decade 2000s, there has been contestation as to whether the four freedoms (including the accompanying legal measures and the fundamental Court decisions to make them fully enjoyable) are inevitably synonymous of progress. In other words, the scope and depth of the single market has become an element of social and party-political contestation – for example in the domain of single market for services, foodstuff regulation, and the liberalization of audio-visual markets (see the special issue of *Journal of European Integration* (44:1) edited by Raudla and Spendzharova 2022 for an overview of contemporary challenges across a large number of sectors, from energy to higher education).

The politics of the single market is not only a question of inter-state bargaining, governmental preferences, or political opportunism of the Commission (Cram 1993), but also one of politicization, concerning social movements and political parties. The question ‘has the single market gone too far?’ has been raised in different terms, from the race to the bottom in social standards to the claim that unconstrained capital movement creates financial crises. If we observe the single market from the perspective of compliance and implementation, it is not surprising that its achievements are by no means the same across the four freedoms and across the 27 Member States, although the direction has been one of increasing the scope of the regulatory framework (Egan 2019: 2020).

Two major steps contributed to the widening of the scope and breadth of the single market. One was the Single European Act (SEA) in 1987 and the related 1992 programme, a package of 283 proposals to bring the single market project to completion. The SEA introduced qualified majority voting in areas previously subject to unanimity (significantly, not in direct taxation), making it easier to carry on with the discussion and approval of the set of legal measures. 1992 was identified as the deadline for the ‘completion of the single market’. Under the 1992 programme, measures of certification and technical standards were delegated to technical bodies, thus avoiding the political problems of introducing legislation via the complex EU law-making process. Introducing and adapting standards to a changing world of innovation and technology is easier if it is done via technical bodies and industry-level organizations for standardization – as opposed to the political institutions of the EU.

The SEA big bang strategy was revitalized in the Monti Report on The Future of the Single Market (Monti, 2010). Former Commissioner Mario Monti re-defined in 2010 the single market as the foundation of the social market economy and warned against complacency and single market ‘fatigue’. As Michelle Egan notes (Egan 2020: 159), the report adopted the narrative of *safeguarding* the single market, a clear indication of the anxieties about the diffusion of economic nationalism that are still present today. This report was followed by the Single Market Act I (2011) and Single Market Act II (2012) – but with much less political determination than the original SEA, because during the 2010s the EU was coping with the financial crisis and speculative attacks on the sovereign debt of some countries of the euro area. The problem at that time was to save the Euro.

The second step was the court-driven push towards mutual recognition – an approach on which the Commission has capitalized by extending its regulatory power. The creation of harmonized legislation and common European standards is a political task often riddled with stalemate and blockages to agreement, even with qualified majority voting in the Council of Ministers. This road can be blocked and in any case, it is an obstacle course, given the number of actors with veto power from impact assessment to decisions in the Commission, from approval to transposition, from implementation to infringements.

But directives and regulations are not the only way to create a level-playing-field across the EU. In a series of landmark decisions based on its judicial activism, the Court of Justice of the EU introduced the principle of mutual recognition. The principle stated that restrictions imposed by a Member State on a product that circulates freely and lawfully in another EU Member State are prohibited and therefore have no legitimacy in the single market. Mutual recognition can therefore have the same effect that harmonizing rules via the EU law-making process. A ‘regulatory state’ (Majone 1994) can therefore emerge via mutual recognition, even if it is impossible to harmonize all rules via the EU law-making process.

The country-of-origin principle, which originated in the 1979 *Cassis de Dijon* case law,⁵ determined where a company is regulated. Based on this principle, a service provided in one country, but received in another, must be regulated in the state where it originates from. Importantly this principle was integrated into the Directive on electronic commerce (2000), banking and insurance Directives (Andenas, 2008). This fit well with the European Commission’s agenda for a one-stop-shop for regulation, thereby enabling companies to operate across Europe within negotiating 28 (now 27) different regulatory restrictions. Mutual recognition is therefore not an unconditional principle. The Court of Justice of the EU has always recognized that legitimate public interests (such as fair competition, public health, and consumer protection) are part of the equation when no EU rule exists in a given domain. Mutual recognition also requires a good measure of mutual trust for a Member State to accept the regulatory standards of the other 26 Member States without any additional regulatory test or scrutiny (Egan 2020: 161).

The political debate is whether the notion of equivalence of national regulations can go beyond goods and cover services too – and how robust is the public interest defence of restrictions to trade in front of the EU Court of Justice and the supra-national power of the competition policy operated by the European Commission. The case law in services has spawned a debate on whether the freedom of establishment of services should be prioritized over social rights and collective labour rights (Egan 2019).

The mutual recognition principle brings us to consider that the single market reach is not limited to legal requirements imposed by EU-law. It is also a market-led process of regulatory competition (Radaelli 2004). In an integrated market, capital and labour tend to move where the regulatory standards are more efficient – this phenomenon is possible exactly because there has been substantial integration and removal of barriers via the achievements of the single market.

How did it happen?

⁵ Case 120/78 *Rewe-Zentral AG v. Bundesmonopolverwaltung für Branntwein (Cassis de Dijon)* [1978] ECR 649.

To understand the broad politics of the single market, we need an analytical compass. Why is the single market at the same time desired and resisted by different actors at different times?

Why is its completion almost invariably on the agenda – does it mean that it has never been completed, that it is constantly expanding into new domains, previously unforeseen, or that increased differentiation hinders completion (Howarth and Sadeh, 2010)? Why do many single market proposals start as neutral and win-win technical solutions, only to become politically contested soon after (Harcourt and Radaelli 1999)? We cannot address these questions in detail, and few political scientists have drilled down on empirical analysis at the granular level of individual industries and territories – one formidable exception being Andy Smith and his team at the University of Bordeaux (Smith 2013). But we can provide at least a conceptual compass based on two concepts: negative versus positive integration and regulatory competition.

An important dimension of the politics of the single market is positive versus negative integration (Scharpf 1996; 1997; 2002). Negative integration is typically concerned with ‘market-making’ by striking down barriers to efficient markets. Negative integration is about the removal of national barriers in order to create a common EU policy. The four freedoms, indeed, imply that barriers are dismantled. Some important prohibitions (to barriers) are already in the Treaties, hence there is no need to create special legislation. The Commission can proceed with infringements (art. 258 Treaty on Functioning of the European Union) against the breach of single market legislation. As mentioned, the Court of Justice of the EU has historically had a big say and disposed of limitations to free markets (Vogel 1995).

In negative integration domains, the Commission has first of all extensive powers. The EU competition policy specifies what is admissible in terms of mergers or joint ventures between companies, pricing and market-sharing agreements, and other market behaviours that affect the market structure in significant ways. The aim is to enable markets to function subject to oversight by the Commission and the network of competition authorities.

Positive integration is about market-correcting policies. Since the single market vision was grounded on the four freedoms, logically it must follow that to correct the market is an objective that ought to be subordinate to having the single market in place first. To achieve positive integration, the EU institutions must agree on a given standard, be it about hygiene in farms or emissions. Given the diversity of models of capitalism, preference heterogeneity on the size and reach of the welfare state, and variation in administrative capacity, positive integration is harder to achieve than negative integration (Scharpf, 2002). We said that positive integration is market-correction oriented. To correct a market, there has to be first an agreement on the social model and level of welfare that the correction must achieve. How much social policy (and with what attributes) should go into that model is the problem.

The reach of negative integration is enhanced by regulatory competition, often triggered by EU and national Court decisions (Harcourt 2007). Consider this: when negative integration creates a new market, for example by disposing of barriers in a policy domain previously protected by national regulations or public monopoly, the newly created market is obviously a market amongst economic actors. But it is also a sort of ‘market’ amongst differing national regimes. Economic players can leverage the rules of the most efficient domestic regime – and the other Member States cannot object, given mutual recognition. If a mutually recognized, legitimate domestic regime for the new media is perceived as creating a better environment for the flourishing of this type of business, then other Member States will have to adjust their national rules to prevent companies from re-locating elsewhere, where the rules are more efficient. This

creates a convergence via regulatory arbitrage and competition without the necessity to introduce new EU-wide legislation.

The market-making character of negative integration creates a horizontal process of policy adjustment via the competition amongst the existing regulatory regimes. Regulatory competition operates in the shadow of EU negative integration, which prohibits certain policies such as discrimination against other EU nationals or companies, and mutual recognition. The question is whether regulatory competition creates a race-to-the-bottom and exacerbates the imbalance between negative and positive integration. Regulatory competition is in fact generally efficient, unless it triggers a race-to-the-bottom among countries, where governments end up without the necessary level of revenue to fund infrastructure and public goods, and tax labour in inefficient and unfair proportions (Radaelli, 2004 for a review).

The robustness of positive integration policy regimes has been questioned by the call for explicit de-regulatory ‘policy dismantling’ political initiatives (Gravey and Jordan 2016). The argument is that a number of Member States and a “political” Commission (Mérand 2021; Smith and Joana 2002) have coalesced in setting the agenda for actively reducing the scope and breadth of environmental and social policy. The better regulation agenda – one of the core complementary initiatives of the single market (Egan, 2019) - has been blamed for being a de-regulatory attack on positive integration and social/environmental standards (Radaelli 2018).

But, how much dismantling has really happened? Gravey (2016) examined environmental policy for the period 1992-2014. She found that the EU dismantled some elements of a programme, but also expanded another element, added restrictions on some clauses of regulations whilst at the same time injecting exemptions. There is also dismantling by shifting responsibilities instead of budget (e.g. companies rather than regulators having to check the negative environmental effects of industrial activities, with firms possibly not in the best position to provide objective estimates) and dismantling by withdrawing proposals for social and environmental regulation.

All this makes a definitive judgement hard to make. Gravey concluded that pressure to dismantle and policy instruments tweaked towards de-regulation exists, but their effects are not necessarily in the direction of dismantling. The better regulation agenda has not produced wholesale dismantling of environmental policy. Radaelli (2018) reports on how the Commission has resisted the rhetoric of a ‘bonfire of regulations’ – after all, the Commission has carried on using instruments like consultation and regulatory impact assessment to support new proposals for environmental and social policies.

After the Covid pandemic, the EU does not look poised for policy dismantling and a race-to-the-bottom in regulatory competition. With the ecological transition, the regulation of artificial intelligence, and plans to steer innovation in a socially-responsible direction, the already world-wide comparatively high standards of environmental and social policy are set to go up. There is no pressure to dismantle public health and other dimensions of positive integration – quite the opposite. With Brexit, a vocal advocate of de-regulation has left the scene of EU policy formulation. The Commission draws on the tools of better regulation to justify its proposals for new regulations covering sustainability, energy transition, climate, food, artificial intelligence and social welfare – thus the better regulation agenda cannot be seen as de-regulatory and oriented towards dismantling of environmental and social policy (Radaelli, 2020).

The digital single market

At what stage is the single market in today?⁶ A good angle to observe recent developments is the digital dimension. Today, the Digital Single Market (DSM) 2014-2019 is the largest component of the EU's Single Market programme⁷. It is comprised of a considerable number of directives, regulations and other instruments aimed at facilitating cross border digital services. The DSM enabled access to EU markets in cross-border digital services such as on-line shopping banking, gaming and content streaming to operate across EU borders. Operators are regulated in one jurisdiction under the country-of-origin principle set out under DSM legislation.

The country-of-origin principle was particularly lucrative for digital services which travel easily across borders. Two-thirds of EU internet users shop on-line (Eurostat, 2021). The EU facilitates e-shopping via its 2000 e-commerce Directive, 2006 Services Directive, 2002 e-Privacy Directive, 2016 General Data Protection Regulation (GDPR), Online Dispute Regulation (ODR), and the 2011 and 2019 Consumer rights Directives. Under the Directives, the internal market establishes that providers of online services are under jurisdiction of the Member State in which they are established, not the law of the Member States where the service is provided based upon the COO principle. The e-commerce framework is flanked with regulations on geo-blocking and ePrivacy (including rules on data localisation), the Payment Services II Directive, which provided the legal foundation for the development of an integrated internal market for electronic payments within the EU, and modernisation of rules on product liability. However, in many cases, this liberalisation of cross border services resulted in externalities (Harcourt, 2021a). In the area of the DSM, these compromised citizen's privacy, data protection and consumer rights and, in the case of online platforms, resulted the rise of online disinformation and online harm.

The rise in disinformation online in particular led to a push for higher level of regulation for online platforms and social media outlets for the safeguarding of minors, against content inciting hatred, the protection of public health, public security, and also consumer protection. The EU has also established the European Consumer Centres Network which facilitates cross-border dispute resolution. The EU recently updated introduced a package of measures under its Digital Single Market programme, namely the 2016 General Data Protection Regulation (GDPR), a 2017 competition sector inquiry into e-commerce, 2018 cross-border parcel rules⁸, a 2019 Consumer Rights Directive⁹, 2021 VAT rules for online sales of goods and services¹⁰, legislative proposals for a 2021 Digital Services Act which reforms e-commerce rules and a 2021 Digital Markets Act which addresses gatekeepers.

These proposals are significant because they give the European Commission more authority and introduced hefty fines for transgression. The introduction of Regulations rather than Directives with the GDPR and DSA (updating the 1995 Data Protection Directive and 2000 eCommerce Directive respectively) make EU law directly applicable with little room for national deviation. This signifies a marked change in the EU's approach in that there are few

⁶ For a recent assessment see Raudla and Spendzharova (2022). On the European Economic Area see Leuffen, Rittberger and Schimmelfennig (2022: 177-221).

⁷ The DSM comprises one-fourth of the European Commission's (EC) single market programme as outlined in its 2015 'A Digital Single Market Strategy for Europe' strategy.

⁸ <https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=CELEX%3A32018R0644>.

⁹ https://ec.europa.eu/info/law/law-topic/consumers/consumer-contract-law/consumer-rights-directive_en.

¹⁰ https://ec.europa.eu/taxation_customs/business/vat/modernising-vat-cross-border-ecommerce_en.

national exemptions as there were under previous legislation. For example, under the 2000 e-Commerce Directive, the UK attained subsidiarity exemptions to the COO principle under ‘derogations from Regulation 4’, namely public policy; protection of public health; public security, including the safeguarding of national security and defence; and the protection of consumers (including investors). By contrast, the Digital Services Act specifies that “harmonising the conditions for innovative cross-border digital services ...can only be served at Union level” (DSA 2021:6).

Under the DSA, third countries offering services within the EU must appoint legal representatives in the EU on the basis of “the existence of a significant number of users in one or more Member States, or the targeting of activities towards one or more Member States”¹¹. This will be based upon a number of factors including language, the use of a top-level domain or the currency used for transactions (European Commission, 2020). The Member State, where the legal representative is located, will retain jurisdiction for the service provider which will be regulated by a nominated NRA “Digital Services Coordinator”. The DSA specific rules exist for platforms reaching more than 10% of 450 million EU consumers, which is clearly aimed at large platforms such as Google, YouTube, Facebook and Twitter. Under the Act, the proposals retain limited legal liability for intermediary services but impose obligations to act against infringements of hate speech, terrorist content and illegally copyrighted material. Failure to intervene risks intervention under Article 51, which establishes whether platforms are considered to fall under the ‘very large’ category by the European Commission, can result in large fines.

The shift in responsibility for content regulation to online platforms can also be seen with the self-regulation of disinformation (Harcourt, 2021b). Self-regulatory measures under the EU’s 2018 Code of Disinformation has been signed by a number of social media platforms, including Google, Facebook, Twitter, Microsoft, Mozilla and TikTok, the European Association of Communication Agencies, the Interactive Advertising Bureau and the World Federation of Advertisers. This self-regulatory approach stemmed from the 2018 Action.

In addition, the EU proposed in 2022, the Data Act, the main aim of which is to promote data sharing in public and private sectors. It builds on the 2019 Open Data Directive which facilitated data sharing in the public sector and publicly funded research. It aims to address legal certainty for the generation of data outlining under which conditions data can be used and shared. The 2019 Directive addressed fairness in contractual terms in an aim to empower SMEs when entering into agreements to access data held by large corporations. The Commission plans to develop model contract clauses (‘smart contracts’) for fair data-sharing. Cloud service providers need to permit customers (including companies) to switch from one service to another more easily. This is to close a legal gap in data portability rights as the GDPR only covers personal data. Currently, ‘vendor lock-in’ is dealt with on a self-regulatory basis only within the 2018 Free Flow of Non-Personal Data Regulation.

These initiatives, particularly the DSA and DMA, will greatly increase the power of the European Commission. Under Article 51 of the DSA, the Commission will be granted the power to intervene in the case of persistent infringements. Subsidiarity has been removed in favour of the promotion of the easing cross services which “can only be served at Union level” (European Commission, 2020:6). Substantial fines (10% of global turnover for the DMA and 6% for the DSA) can be levied directly by the European Commission. This entrenchment of

¹¹ <https://eur-lex.europa.eu/legal-content/en/TXT/?qid=1608117147218&uri=COM%3A2020%3A825%3AFIN>.

single market logic can also be seen in a flanking proposal for the Network and Information Security directive (NIS2). As Kolkman points out, the updated 2022 Directive¹², which covers domain name systems, would replace the phrase “the entities providing domain name registration services” found in the 2016 NIS Directive with the words “operators of root name servers with a significant footprint in the EU and “that are of importance for the internal market”¹³. The NIS documents display classic internal market policy logic which aims to promote industrial policy and protect European and national champions.

Increasingly, internal market logic and discourse over the internal market has been reframed as one of ‘digital sovereignty’. Under the policy, launched by the von der Leyen Commission, digital markets have been identified as key political priorities which would “would require the Union to update and adapt a number of its current legal, regulatory and financial instruments, and to promote more actively European values and principles”¹⁴. The European Commission policy is aimed at strengthening European companies and maintaining data on European soil.

Conclusion

The single market is the core business of the EU (Pelkmans, 2016). It is also the terrain where supra-national opportunism of the Commission and the defence of Member States prerogatives are tested (Camisão and Guimareas, 2017). It is indeed a fundamental edifice, arguably the ‘cathedral’ of European integration, although some have observed ‘increased differentiation’, ‘modest revival’ and ‘the ever incomplete’ single market, after the glorious years of the 1992 programme (Egan, 2019, 2020; Howarth and Sadeh, 2010).

Like some cathedrals that started with shared beliefs, but then were shaped by different achievements, wavering commitments, and contrasting interpretations of where to go next with the building work, the single market is still relatively differentiated. It is definitively more developed for goods than labour and services. The digital single market constitutes a new moment of truth, because it has implications for all four freedoms. As well as appraising the single market in terms of compliance, implementation, judicial activism and the role of EU rules as experienced on the ground, we have to appraise it normatively, considering multiple factors that fuel legitimacy and contestation. For these reasons, the single market will remain a formidable lens to capture the achievements as well as the legitimacy of the integration project.

¹² https://ec.europa.eu/commission/presscorner/detail/en/ip_22_2985.

¹³ <https://eur-lex.europa.eu/legal-content/EN/TXT/?uri=COM:2020:823:FIN>.

¹⁴ [https://www.europarl.europa.eu/RegData/etudes/BRIE/2020/651992/EPRS_BRI\(2020\)651992_EN.pdf](https://www.europarl.europa.eu/RegData/etudes/BRIE/2020/651992/EPRS_BRI(2020)651992_EN.pdf).

Acknowledgements

Claudio Radaelli wishes to gratefully acknowledge the ERC advanced grant “Procedural Tools for Effective Governance”, Protego, 694632

Bibliography

Adam, C. (2022). “The emerging contours of a post-Brexit Britain.” *Oxford Review of Economic Policy*, 38(1): 1-10.

Bradford, A. (2020). *The Brussels Effect: How European Union Rules the World*. Oxford, Oxford University Press.

Camisão, I. and M. H. Guimarães (2017). "The Commission, the Single Market and the Crisis: The Limits of Purposeful Opportunism." *JCMS: Journal of Common Market Studies* 55(2): 223-239.

Cram, L. (1993). "Calling the tune without paying the piper? Social policy regulation: the role of the Commission in European Community social policy." *Policy and Politics* 21(1): 135-146.

Damro, C. (2012). "Market power Europe." *Journal of European Public Policy* 19(5): 682-699.

Egan, M. (2019). The Single Market. *European Union Politics*. M. Cini and N. Perez-Solorzano Borrigan. Oxford, Oxford University Press: 255-268.

Egan, M. (2020). The internal market: Increasingly differentiated? *Governance and Politics in the Post-Crisis European Union*. R. Coman, A. Crespy and V. A. Schmidt. Cambridge, Cambridge University Press: 159-178.

European Commission (2020) Proposal for a Regulation of the European Parliament and of the Council on a Single Market For Digital Services (Digital Services Act) and amending Directive 2000/31/EC COM/2020/825 final.

European Commission (2021) Proposal for a Council Directive on Ensuring a Global Minimum Level of Taxation for Multinational Groups in the Union. Brussels, 22 December 2021. COM/2021/ 823 Final.

Harcourt, A. J. and C. M. Radaelli (1999). "Limits to EU technocratic regulation?" *European Journal of Political Research* 35(1): 107-122.

Gravey, V. (2016). Does the European Union have a reverse gear? Environmental policy dismantling, 1992-2014. *School of Environmental Sciences*. Norwich, University of East Anglia. PhD.

Gravey, V. and A. Jordan (2016). "Does the European Union have a reverse gear? Policy dismantling in a hyperconsensual polity." *Journal of European Public Policy* 23(8): 1180-1198.

Harcourt, A. J. (2007). "Institution-driven Competition: The Regulation of Cross-border Broadcasting in the EU." *Journal of Public Policy* 27(3): 293-317.

Harcourt, A. J. (2021a). European Media Communications Policy, Development, and Governance. In Nussbaum J (Ed) *Oxford Research Encyclopedia of Communication*, Oxford: Oxford: Oxford University Press.

Harcourt, A. J. (2021b). Legal/Regulatory responses to misinformation. In Tumber H, Waisbord S (Eds.) *Routledge Companion to Media Misinformation and Populism*, London: Routledge.

Howarth, D. and T. Sadeh (2010). "The ever incomplete single market: differentiation and the evolving frontier of integration." *Journal of European Public Policy* 17(7): 922-935.

Kolkman, O. (2021). Internet Way of Networking 5 November 2021 NIS2 – Security, Resiliency, and DNS server infrastructure. <https://www.internetsociety.org/blog/2021/11/nis2-security-resiliency-and-dns-server-infrastructure/> Accessed on 18 November 2021.

Leuffen, D., B. Rittberger and F. Schimmelfennig (2022). *Integration and Differentiation in the European Union*. Palgrave Macmillan.

Majone, G. D. (1994). "The rise of the regulatory state in Europe." *West European Politics* 17(3): 77-101.

Mérand, F. (2021). *Un sociologue à la Commission Européenne*, Paris: Sciences Po.

Monti, M. (2010) A new strategy for the single market: At the service of Europe's economy and society. Report to the President of the European Commission José Manuel Barroso. 9 May 2010.

Newman, K., and Andenas, M. (1998) "IV. Insurance and Banking" *International and Comparative Law Quarterly*, 47(3), 719-724.

Parrish, R. (2003). "The politics of sports regulation in the European Union." *Journal of European Public Policy* 10(2): 246-262.

Pelkmans, J. (2016). "Why the single market remains the EU's core business." *West European Politics* 39(5): 1095-1113.

Radaelli, C. M. (1997). *The Politics of Corporate Taxation in the European Union. Knowledge and International Policy Agendas*. London, Routledge.

Radaelli, C. M. (1999). "Harmful tax competition in the European Union: Policy narratives and advocacy coalitions." *Journal of Common Market Studies* 37(4): 661-682.

Radaelli, C. M. (2004). "The puzzle of regulatory competition." *Journal of Public Policy* 24(1): 3-23.

- Radaelli, C. M. (2018). "Halfway through the better regulation strategy of the Juncker Commission: What does the evidence say?" *JCMS: Journal of Common Market Studies* **56**(S1): 85-95.
- Radaelli, C.M. (2020). The Europeanization of Member State Policy. In S. Bulmer and C. Lesquene (Eds.) *The Member States of the European Union*. Oxford: Oxford University Press.
- Raudla, R. and A. Spendzharova (2022). "Challenges to the European single market at thirty: Renationalization, resilience, or renewed integration?" *Journal of European Integration* **44**(1): 1-17.
- Scharpf, F. W. (1996). Negative and positive integration in the political economy of European welfare states. *Governance in the European Union*. G. Marks, P. Schmitter, W. Streeck and F. W. Scharpf. London, Sage: 15-39.
- Scharpf, F. W. (1997). "Balancing positive and negative integration: the regulatory options for Europe." RSC Policy Paper, no.4, EUI, Florence <https://cadmus.eui.eu/handle/1814/23658>
- Scharpf, F. W. (2002). "The European social model: coping with the challenge of diversity." *Journal of Common Market Studies* **40**(4): 645-670.
- Smith, A. and J. Joana (2002) *Les Commissaires Européens: Technocrates, diplomates ou politiques?*, Paris: Sciences Po.
- Smith, A. (2013) "When sector meets territory: The case of European Union wine policy" *Territory, Politics, Governance*, 1(2): 203-222.
- Ugland, T. (2003). "Adaptation and Integration through Policy Re-categorization." *Journal of Public Policy* **23**(2): 157-170.
- Vogel, D. (1995). *Trading Up. Consumer and Environmental Regulation in a Global Economy*. Cambridge and London, Harvard University Press.
- Young, A. R. (2015). "Liberalizing trade, not exporting rules: The limits of regulatory coordination in the EU's "New Generation" preferential trade agreements." *Journal of European Public Policy* **22**(9): 1253-1275.

Five key references to go further

- Bradford, Anu, 2020. *The Brussels Effect. How the European Union Rules the World*, Oxford University Press.
- Egan, M. 2001. *Constructing a European Market*. Oxford, Oxford University Press.
- Egan, Michelle, 2015. *Single Markets: Economic Integration in Europe and the United States*. Oxford University Press.
- Majone, G. D. 1996. *Regulating Europe*. London, Routledge.

Mérand, F. 2021. *The Political Commissioner. A European Ethnography*. Oxford, Oxford University Press.